

**UNITED ANIMAL NATIONS
(dba REDROVER)**

**FINANCIAL STATEMENTS WITH
INDEPENDENT AUDITOR'S REPORT**

**YEARS ENDED
DECEMBER 31, 2022 AND 2021**

INDEPENDENT AUDITOR’S REPORT

**Board of Directors
United Animal Nations (dba RedRover)
Sacramento, California**

Opinion

We have audited the accompanying financial statements of United Animal Nations (dba RedRover), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Animal Nations (dba RedRover) as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor’s Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of United Animal Nations (dba RedRover) and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about United Animal Nation’s (dba RedRover) ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor’s Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and

therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of United Animal Nation's (dba RedRover) internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about United Animal Nation's (dba RedRover) ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.



GILBERT CPAs
Sacramento, California

May 18, 2023

UNITED ANIMAL NATIONS (dba REDROVER)

STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2022 AND 2021

	<u>2022</u>	<u>2021</u>
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 2,411,963	\$ 2,687,705
Accounts receivable	10,295	5,796
Grants and bequests receivable, current portion	70,384	294,657
Prepaid expenses and other assets	<u>138,270</u>	<u>82,867</u>
Total current assets	2,630,912	3,071,025
INVESTMENTS	3,128,401	3,758,472
GRANTS AND BEQUESTS RECEIVABLE, Net	30,000	
PROPERTY AND EQUIPMENT, Net	<u>1,474,433</u>	<u>1,510,731</u>
TOTAL ASSETS	<u>\$ 7,263,746</u>	<u>\$ 8,340,228</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES:		
Accounts payable	\$ 102,087	\$ 141,924
Accrued expenses	177,171	158,886
Deferred revenue	<u>37,243</u>	<u>37,826</u>
Total current liabilities	<u>316,501</u>	<u>338,636</u>
NET ASSETS:		
Without donor restrictions	5,563,587	6,864,434
With donor restrictions	<u>1,383,658</u>	<u>1,137,158</u>
Total net assets	<u>6,947,245</u>	<u>8,001,592</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 7,263,746</u>	<u>\$ 8,340,228</u>

The accompanying notes are an integral part of these financial statements.

UNITED ANIMAL NATIONS (dba REDROVER)

STATEMENTS OF ACTIVITIES YEARS ENDED DECEMBER 31, 2022 AND 2021

	<u>2022</u>	<u>2021</u>
NET ASSETS WITHOUT DONOR RESTRICTIONS:		
REVENUES:		
Contributions and grants	\$ 3,161,987	\$ 3,559,281
Bequests	681,993	723,219
Program services	15,180	6,843
Kind News, net of cost of goods sold of \$118,892 in 2022 and \$114,470 in 2021	(46,840)	(60,626)
Interest and investment income (loss)	(677,157)	386,424
Other income	19,050	27,034
Net assets released from restrictions	<u>1,115,314</u>	<u>896,624</u>
Total revenues	<u>4,269,527</u>	<u>5,538,799</u>
EXPENSES:		
Program services:		
RedRover Relief	2,319,325	1,734,272
Advocacy, public education and outreach	813,594	756,496
RedRover Responders	692,123	553,940
RedRover Readers	<u>504,859</u>	<u>520,924</u>
Total program services	4,329,901	3,565,632
Supporting services:		
Fundraising	895,664	671,107
Management and general	<u>344,809</u>	<u>306,200</u>
Total expenses	<u>5,570,374</u>	<u>4,542,939</u>
INCREASE (DECREASE) IN NET ASSETS WITHOUT DONOR RESTRICTIONS	<u>(1,300,847)</u>	<u>995,860</u>
NET ASSETS WITH DONOR RESTRICTIONS:		
Contributions	1,361,814	884,794
Net assets released from restrictions	<u>(1,115,314)</u>	<u>(896,624)</u>
INCREASE (DECREASE) IN NET ASSETS WITH DONOR RESTRICTIONS	<u>246,500</u>	<u>(11,830)</u>
INCREASE (DECREASE) IN NET ASSETS	(1,054,347)	984,030
NET ASSETS, Beginning of year	<u>8,001,592</u>	<u>7,017,562</u>
NET ASSETS, End of year	<u>\$ 6,947,245</u>	<u>\$ 8,001,592</u>

The accompanying notes are an integral part of these financial statements.

UNITED ANIMAL NATIONS (dba REDROVER)

STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2022

	Program services				Supporting services		<u>Total</u>
	<u>RedRover Relief</u>	<u>Advocacy, public education & outreach</u>	<u>RedRover Responders</u>	<u>RedRover Readers</u>	<u>Fundraising</u>	<u>Mgmt & general</u>	
Salaries and benefits	\$ 576,216	\$ 385,012	\$ 346,001	\$ 354,833	\$ 74,025	\$ 208,306	\$ 1,944,393
Grants and aid	1,495,296		1,519				1,496,815
Printing	53,091	112,822	64,101	5,466	396,670	687	632,837
Postage and mailing services	39,183	164,100	34,523	5,420	255,062	306	498,594
Professional services	34,074	90,465	25,778	43,385	31,644	88,433	313,779
Transportation	22,857	1,924	111,014	3,877	146	1,491	141,309
Dues and subscriptions	385	1,155	537	411	126,598	1,177	130,263
Computer services	21,840	10,328	23,724	29,029	4,161	3,995	93,077
Taxes and fees	20,769	10,014	16,216	11,182	88	25,467	83,736
Media and communications	15,011	8,988	3,426	25,418	3,106	90	56,039
Disaster relief	269		42,706	1,944			44,919
Depreciation	13,398	7,740	6,890	7,951	994	4,118	41,091
Telephone	7,290	5,405	5,291	4,061	651	2,087	24,785
Occupancy	5,393	3,460	2,700	3,090	535	1,863	17,041
Conferences and training	3,763	4,383	1,527	2,378	1,018	2,593	15,662
Equipment rental and maintenance	4,593	3,245	2,423	2,984	445	1,663	15,353
Insurance	4,096	3,049	3,100	2,629	410	1,573	14,857
Supplies	1,561	914	647	801	111	655	4,689
Other expenses	240	590				305	1,135
Total	<u>\$ 2,319,325</u>	<u>\$ 813,594</u>	<u>\$ 692,123</u>	<u>\$ 504,859</u>	<u>\$ 895,664</u>	<u>\$ 344,809</u>	<u>\$ 5,570,374</u>

The accompanying notes are an integral part of these financial statements.

UNITED ANIMAL NATIONS (dba REDROVER)

STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2021

	Program services				Supporting services		<u>Total</u>
	<u>RedRover Relief</u>	<u>Advocacy, public education & outreach</u>	<u>RedRover Responders</u>	<u>RedRover Readers</u>	<u>Fundraising</u>	<u>Mgmt & general</u>	
Salaries and benefits	\$ 474,310	\$ 373,087	\$ 300,273	\$ 397,330	\$ 72,207	\$ 184,014	\$ 1,801,221
Grants and aid	1,057,319						1,057,319
Printing	45,317	102,719	59,732	5,260	319,309	487	532,824
Postage and mailing services	36,878	153,679	33,215	4,549	239,631	128	468,080
Professional services	19,389	60,568	11,557	19,260	23,351	74,462	208,587
Transportation	4,016	101	70,587	132	7	107	74,950
Computer services	21,246	11,053	21,845	31,315	3,563	5,284	94,306
Taxes and fees	15,650	7,597	11,670	8,515	172	21,793	65,397
Media and communications	20,885	13,620	3,724	19,780	2,258		60,267
Disaster relief	252		16,809	2,335	252		19,648
Depreciation	16,478	14,210	9,862	14,856	2,256	6,949	64,611
Telephone	6,372	5,642	4,338	4,176	628	2,057	23,213
Occupancy	4,791	3,940	2,686	3,974	603	1,949	17,943
Conferences and training	3,065	3,503	1,792	3,054	1,134	4,345	16,893
Equipment rental and maintenance	2,510	2,023	1,397	1,997	286	1,168	9,381
Insurance	3,836	2,813	3,164	2,852	384	1,416	14,465
Supplies	1,157	1,182	817	980	104	469	4,709
Other expenses	801	759	472	559	4,962	1,572	9,125
Total	<u>\$ 1,734,272</u>	<u>\$ 756,496</u>	<u>\$ 553,940</u>	<u>\$ 520,924</u>	<u>\$ 671,107</u>	<u>\$ 306,200</u>	<u>\$ 4,542,939</u>

The accompanying notes are an integral part of these financial statements.

UNITED ANIMAL NATIONS (dba REDROVER)

STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2022 AND 2021

	<u>2022</u>	<u>2021</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Increase (decrease) in net assets	\$ (1,054,347)	\$ 984,030
Reconciliation to net cash and cash equivalents provided (used) by operating activities:		
Net realized and unrealized (gain) loss on investments	679,139	(276,243)
Donated investments	(10,303)	(180,218)
Depreciation	41,091	64,611
Changes in:		
Accounts receivable	(4,499)	20,436
Grants and bequests receivable	194,273	375,227
Prepaid expenses and other assets	(55,403)	(18,587)
Accounts payable	(39,837)	93,682
Accrued expenses	18,285	11,445
Deferred revenue	(583)	13,015
Net cash provided (used) by operating activities	<u>(232,184)</u>	<u>1,087,398</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of investments	(1,868,826)	(2,932,174)
Proceeds from sale and maturities of investments	1,830,061	2,905,180
Purchases of property and equipment	<u>(4,793)</u>	<u>(15,549)</u>
Net cash used by investing activities	<u>(43,558)</u>	<u>(42,543)</u>
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(275,742)	1,044,855
CASH AND CASH EQUIVALENTS, Beginning of year	<u>2,687,705</u>	<u>1,642,850</u>
CASH AND CASH EQUIVALENTS, End of year	<u>\$ 2,411,963</u>	<u>\$ 2,687,705</u>

UNITED ANIMAL NATIONS (dba REDROVER)

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

1. OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES

Founded in 1987, United Animal Nations (dba RedRover) brings animals from crisis to care and strengthens the bond between people and animals through the following programs:

RedRover Relief – As one of the only animal emergency programs of its kind, RedRover Relief provides guidance, case management and financial assistance to Good Samaritans, animal rescuers and pet owners to help them obtain emergency veterinary care for animals in life-threatening situations. RedRover Relief case managers also partner with domestic violence shelters to help them build pet-friendly spaces and help victims safely escape abusive environments without having to leave their pets behind.

RedRover Responders – As part of its vast, trained volunteer network, RedRover Responders volunteers shelter and care for animals displaced by natural disasters, puppy mills, hoarding cases and other significant abuses. Volunteers provide daily care and comfort for the animals until they can be reunited with their families, placed in foster care or adopted into new homes.

RedRover Readers – This unique community-based literacy program is aligned with academic content standards and helps children explore the bond between people and animals through stories and discussion. Teachers and educators trained in the RedRover Readers curriculum read to children and lead discussions – helping children increase their level of empathy for people and animals. In addition, RedRover publishes *Kind News* magazine – a children’s publication with engaging articles, illustrations, activities and games that help children explore the relationship between people and animals and develop the knowledge and skills necessary for empathy.

Advocacy, public education and outreach – RedRover improves the welfare of animals by educating the public on important animal issues and collaborating with others to advance the interest of animals through the legal system.

Basis of presentation – The financial statements are prepared on the accrual basis of accounting and presented in conformity with professional standards applicable to not-for-profit entities. RedRover reports information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions – Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. RedRover reports contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. As such, donor-restricted contributions that are initially conditional, and for which the donor-imposed conditions and restrictions are met in the same year, are reported as revenue without donor restrictions. These net assets may be used at the discretion of management.

Net assets with donor restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. When a restriction expires (generally, as payments are made to fulfill the purposes of the contribution), net assets with donor restrictions are reclassified to net assets without donor

UNITED ANIMAL NATIONS (dba REDROVER)

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

restrictions and reported in the statements of activities as net assets released from restrictions. Grants and contributions with donor restrictions whose restrictions are met in the same reporting period are shown as net assets without donor restrictions. RedRover has no donor-imposed restrictions that are perpetual in nature.

Revenue recognition – Private foundation grants and contributions are recognized in full when received or unconditionally promised, in accordance with professional standards. Conditional promises to give - that is, those with a measurable performance or other barrier and a right of return - are not recognized until the conditions on which they depend have been met. RedRover receives certain grants from donors which are conditional upon the occurrence of certain events. Outstanding conditional promises to give subject to such requirements were \$1,500,000 as of December 31, 2022. There were no outstanding conditional promises to give subject to such requirements as of December 31, 2021.

Donated materials, equipment, and services are recorded as in-kind donations and recognized at their estimated fair value as of the date of donation or service. Contributed services that do not meet the criteria for recognition, including extensive volunteer hours contributed to the RedRover Responders and RedRover Readers programs, are not reflected in the financial statements. The fair market value of these volunteer hours is estimated to be approximately \$117,501 and \$53,000 for 2022 and 2021, respectively.

Bequests are recognized when estates are settled and the amounts can be reasonably estimated. Bequests on unsettled estates are considered conditional promises to give and therefore not recognized, because the amounts cannot be reasonably estimated and the dates of distribution are unknown. Bequests receivables represent those amounts for which both amount and timing of payment is known.

RedRover's revenue from contracts with customers consists of sales of Kind News magazine and program service fees. Magazine sales are recognized over the magazine subscription period. Program service fees are recognized when the related event or service is completed. Funds received in advance of being earned are recorded as deferred revenue, which represents a contract liability. Receivables from contracts with customers totaled \$2,698, \$0, and \$2,245 at December 31, 2022, 2021 and 2020, respectively. Contract liabilities totaled \$37,243, \$37,826, and \$24,811 at December 31, 2022, 2021, and 2020, respectively.

Generally, payment is due from customers when they initiate or renew their magazine subscription. RedRover does not provide refunds for customers that wish to terminate their subscription prior to the end of the subscription period.

Cash and cash equivalents – For financial statement purposes, RedRover considers all investments with an initial maturity of three months or less to be cash equivalents, unless held for long-term purposes.

RedRover minimizes credit risk associated with cash by periodically evaluating the credit quality of its primary financial institution. The balance at times may exceed federally insured limits. RedRover held cash with financial institutions in excess of federal depository insurance limits of \$767,888 and \$1,398,565 at December 31, 2022 and 2021, respectively. RedRover has not experienced any losses in such accounts and management believes RedRover is not exposed to any significant credit risk related to cash.

UNITED ANIMAL NATIONS (dba REDROVER)

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

Grants and bequests receivable are reported at the amount that RedRover expects to collect on balances outstanding a year-end. Management provides for probable uncollectable amounts through the grants and bequests receivables deemed uncollectable account and an adjustment to a valuation allowance based on its assessment of individual donors. Based on management's assessment of the donors having outstanding balances and past history with the donor, it has concluded that allowance for uncollectable grants and bequests receivable is \$1,686 for the year ended December 31, 2022. Management determined that no valuation allowance for uncollectable amounts was necessary for the year ended December 31, 2021.

Property and equipment is stated at cost or, if donated, at fair market value as of the date of donation, and depreciated using the straight-line method over an estimated useful life of 3-7 years. RedRover capitalizes all such items with a cost of \$500 or more.

Investments are stated at fair value and held for long-term purposes.

Functional allocation of expenses – The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and benefits, occupancy, insurance, fees, and depreciation, which are allocated on the basis of time and effort studies, as well as mailing, printing, and computer services, which are allocated on estimated usage of resources. All other expenses are allocated based on a combination of time and effort studies and estimated usage of resources depending on the nature of the specific expense.

Income taxes – RedRover is publicly supported and exempt from income taxes under Internal Revenue Code Section 501(c)(3). Accordingly, the financial statements do not reflect any provision for income taxes.

Use of estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Fair value measurements – Fair value is a market-based measurement, not an entity-specific measurement. For some assets and liabilities, observable market transactions or market information might be available. For other assets and liabilities, observable market transactions and market information might not be available. However, the objective of a fair value measurement in both cases is the same – to estimate the price at which an orderly transaction to sell the asset or to transfer the liability would take place between market participants at the measurement date under current market conditions (that is, an exit price at the measurement date from the perspective of a market participant that holds the asset or owes the liability).

UNITED ANIMAL NATIONS (dba REDROVER)

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

In order to increase consistency and comparability in fair value measurements, a fair value hierarchy that prioritizes observable and unobservable inputs is used to measure fair value into three broad levels, as follows:

Level 1 Inputs	Unadjusted quoted prices in active markets that are accessible at the measurement date for identical assets or liabilities.
Level 2 Inputs	Inputs other than quoted prices in active markets that are observable either directly or indirectly.
Level 3 Inputs	Unobservable inputs for the asset or liability.

Reclassification – Certain 2021 amounts have been reclassified to conform with the 2022 financial statement presentation.

Subsequent events have been evaluated through May 18, 2023, the date the financial statements were available to be issued. Management concluded that no material subsequent events have occurred since December 31, 2022, that require recognition or disclosure in financial statements.

2. LIQUIDITY AND AVAILABILITY OF RESOURCES

RedRover's financial assets available within one year of the statement of financial position date for general expenditure are as follows for the years ending December 31:

	<u>2022</u>	<u>2021</u>
Cash and cash equivalents	\$ 2,411,963	\$ 2,687,705
Accounts receivable, net	10,295	5,796
Grants and bequests receivable	100,384	294,657
Investments	<u>3,128,401</u>	<u>3,758,472</u>
Total financial assets	5,651,043	6,746,630
Less amounts unavailable for general expenditures within one year, due to:		
Restricted by donors with purpose restrictions (see Note 6)	<u>(1,383,658)</u>	<u>(1,117,158)</u>
Total financial assets available to management for general expenditure within one year	<u>\$ 4,267,385</u>	<u>\$ 5,629,472</u>

RedRover aims to maintain enough cash and cash equivalents to meet 4 months' worth of normal operating expenses of \$1.9 million, in which no more than 50% of this should be in short-term CDs. When operating cash dips below these requirements, cash is replenished from the investment portfolio. As part of the organization's liquidity plan, when investments produce income due to sales or dividend distributions, operating liquidity is assessed before reinvesting the funds. RedRover also has a security backed line of credit, with a limit of \$2.5 million, available to meet cash flow needs.

UNITED ANIMAL NATIONS (dba REDROVER)

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

3. GRANTS AND BEQUESTS RECEIVABLE

Grants and bequests receivable consist of the following at December 31:

	<u>2022</u>	<u>2021</u>
Grants and bequests receivable	\$ 102,070	\$ 294,657
Allowance for uncollectable pledges	<u>(1,686)</u>	<u> </u>
Total	<u>\$ 100,384</u>	<u>\$ 294,657</u>

Grants and bequests are due to be collected as follows at December 31:

	<u>2022</u>	<u>2021</u>
Less than one year	\$ 70,384	\$ 294,657
One to five years	<u>30,000</u>	<u> </u>
Total	<u>\$ 100,384</u>	<u>\$ 294,657</u>

4. INVESTMENTS

Bonds and real estate investment trusts are classified within Level 2 of the fair value hierarchy because they are valued using observable inputs other than quoted market prices. Equity securities and mutual funds are classified within Level 1 of the fair value hierarchy because they are valued using quoted market prices with reasonable levels of price transparency.

Investments consist of the following at December 31:

	<u>2022</u>	<u>2021</u>
Government and agency bonds:		
US Treasury	\$ 425,817	\$ 530,962
Home mortgage bonds	173,348	117,431
Corporate bonds	482,063	548,142
Equity securities:		
Information technology	426,760	600,178
Financials	291,531	378,015
Industrials	245,302	317,122
Consumer discretionary	229,620	292,345
Consumer staples	143,568	109,370
Communication services	125,890	227,266
Materials	101,160	129,951
Energy	81,232	72,105
Health care	75,374	84,340
Utilities	52,005	52,384
Real estate	32,123	40,291
Mutual funds	222,683	235,279
Real estate investment trusts	<u>19,925</u>	<u>23,291</u>
Total	<u>\$ 3,128,401</u>	<u>\$ 3,758,472</u>

UNITED ANIMAL NATIONS (dba REDROVER)

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

Interest and investment income (loss) consist of the following:

	<u>2022</u>	<u>2021</u>
Interest and dividends, net of management fees	\$ 1,982	\$ 110,181
Net realized and unrealized gain (loss)	<u>(679,139)</u>	<u>276,243</u>
Total	<u>\$ (677,157)</u>	<u>\$ 386,424</u>

5. PROPERTY AND EQUIPMENT

Property and equipment consist of the following at December 31:

	<u>2022</u>	<u>2021</u>
Land	\$ 420,000	\$ 420,000
Buildings	775,000	775,000
Building improvements	408,374	408,374
Equipment and furniture	<u>177,875</u>	<u>174,082</u>
Total	1,781,249	1,777,456
Less accumulated depreciation	<u>(306,816)</u>	<u>(266,725)</u>
Property and equipment, net	<u>\$ 1,474,433</u>	<u>\$ 1,510,731</u>

6. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of unexpended funds from contributions, grants and bequests, restricted for the following:

	<u>2022</u>	<u>2021</u>
Purpose restricted:		
RedRover Relief	\$ 1,372,814	\$ 1,106,314
RedRover Responders	10,844	10,844
Time restricted	<u> </u>	<u>20,000</u>
Total	<u>\$ 1,383,658</u>	<u>\$ 1,137,158</u>

7. LINE OF CREDIT

RedRover has a \$2,500,000 line of credit agreement with Merrill Lynch collateralized by cash and investments held with the financial institution. The line of credit bears an interest at the LIBOR plus 3% (3.97% and 4.80% at December 31, 2022 and 2021, respectively). The line of credit has interest only payments due monthly. There was no amount outstanding as of December 31, 2022 and 2021.

UNITED ANIMAL NATIONS (dba REDROVER)

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

8. RETIREMENT PLAN

RedRover sponsors a Simplified Employee Pension Plan (SEP) for its employees. Employees of age 18 or older are eligible to participate in the plan on the first of January following the calendar year in which the employee earns at least \$300. RedRover's contributions to this plan are at the discretion of the Board of Directors and totaled \$95,066 for 2022 and \$91,900 for 2021.

9. JOINT COSTS

RedRover incurred joint costs for mailings that included both educational messages and fundraising appeals. Joint costs were allocated as follows:

	<u>2022</u>	<u>2021</u>
Program services	\$ 221,570	\$ 196,820
Fundraising	<u>496,327</u>	<u>434,306</u>
Total	<u>\$ 717,897</u>	<u>\$ 631,126</u>